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U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

National Institutes of Health



National Institutes of Health Commercialization Assistance Program  
(NIH-CAP)

## Company Profile

**Industry Sector:** Technology Communication Solutions

**Company Overview:** sComm developed and manufactures the UbiDuo Face-to-Face Communication Device which enables people who are deaf and hard of hearing to communicate anytime, anywhere with hearing people without a third party. The founder and CEO is profoundly deaf, which gives sComm the advantage of understanding the needs in the market place. The development of the UbiDuo was funded by a grant from the National Institutes of Health; sComm's clients are in all vertical markets.

**Target Market(s):** Federal agencies; US military; hospitals; state and city governments; universities/colleges/schools; corporations who serve clients with communication barriers.

## Key Value Drivers

**Technology\*:** The UbiDuo is the first portable simultaneous real-time communication device enabling people who are deaf/ and hard of hearing or with communication barriers to communicate any place and any time independently

**Competitive Advantage:** The UbiDuo is the only portable simultaneous real-time communication device. Research done for NIH shows that 99% of people who are deaf/hard of hearing prefer a UbiDuo to an interpreter, pen and paper, and lip reading.

**Plan & Strategy:** seeking a strategic partner

\*Technology funded by the NIH/DCCD and being commercialized under the NIH-CAP

## Management

### Leadership:

Jason Curry, President and CEO  
John Kolber, Chief Engineer  
Glenn Soendker, Chief Financial Officer  
Emma Curry, Vice President

### Advisors:

Dr. Walt Jesteadt, Boy's Town National Research Hospital  
Denise Fields, Business Advisor

## Product Pipeline

UbiDuo – Released January 2007

### Product Pipeline

UbiDuo RTM – January 2009  
UbiDuo MV – July 2009  
UbiDuo DB – January 2010  
UbiDuo LT – July 2010

### Product Operations

UbiDuo Relay Service – January 09

